



Are you looking for
Freedom, Flexibility, and Great Pay?

Driveaway USA, Inc. can offer you an Independent contractor driving position delivering vehicles nationwide.

Independent Contractors with *Driveaway USA, Inc.*, choose what parts of the country they wish to deliver vehicles to, as well as contracts that fit their schedules.





WHY CHOOSE TO DRIVE FOR *DRIVEAWAY USA, INC?*

Driveaway USA, Inc has filled the transportation needs of Americans since 1959. Our continued growth in the transportation industry comes from our firm commitment to deliver reliable, affordable, premium service. Located in all 48 states and Canada, our diverse customer base consists of body manufacturers, fleet companies, dealers, and private individuals. We do not haul freight and 90% of the trucks we deliver are new. We do no decking or piggyback.

The Driveaway USA, Inc Mission Statement

Driveaway USA, Inc. delivers vehicles throughout the United States and Canada for various manufacturers, dealers, corporations and commercial fleets, who depend on us for reliable, timely and safe delivery. We improve our customers profitability by creating custom transportation programs that consistently deliver cost benefits, accurate scheduling and improved logistical results. Our friendly, professional staff is committed to delivering real time information and communication on all vehicle shipments.

Driveaway USA, Inc Beliefs and Values

We partner with our customers to mutually build our businesses by providing excellent service. In all of our interactions with our customers, we will demonstrate that we value our relationships by:

- Treating all persons with respect;
- Communicating with honesty and integrity;
- Responding quickly to their needs;

We create an environment for our employees and contractors that:

- Encourages personal growth through shared responsibility and input into the business;
- Nurtures and supports family life;
- Fosters a small company atmosphere;
- Promotes and insures DOT Compliance and Safety First;

We give back to the community by:

- Supporting community activities that build families;
- Offering free transportation services for special non-profit projects;



HOW DO I QUALIFY?

○ **LICENSE**

Class A or B (with Air Brake Endorsement) Commercial Drivers License.
Current Department of Transportation Medical Card.

○ **COMPLETED APPLICATION**

Complete the driver application with accurate and honest information:
Omitted information can result in an immediate termination or non-hire.
Completed Independent Contractor Agreement and subsequent DOT required documents.

○ **GOOD DRIVING RECORD**

We do check your MVR, so please list all accidents and tickets. We do not select applicants that have more than 3 tickets in the past 3 years. Applicants with convictions of DUI, DWI, or a C&I within the last 5 years will not be considered.

○ **REFERENCE CHECK**

We will contact your past employers to confirm your employment history.

○ **DRUG SCREEN**

You pay at the time that you take the screening.
We will reimburse you after you have driven for 30 days.
Positive drug screen results will be grounds for contract termination or non-hire.
If you feel that you need help to overcome an addiction please call National Substance Abuse Hotlines at (800) 378-4435 or (800) 262-2463.

○ **ORIENTATION**

Attend approximately a one hour orientation meeting either in person or on the phone.

○ **THE QUALIFICATION PROCESS CAN TAKE UP TO ONE WEEK.**

Time can vary depending on the holidays and time of year.

HOW DO I GET PAID?

The Contract Pay Rate =(# Miles) X (Pay Rate)

Example: Independence, KS to Covina, CA

1507(Miles) X .65 = \$ 979.55(additional examples available)

○ **Contract Pay Rate Determination:**

Mileage is determined by the computerized mileage guide PC Miler.

Driver Pay Rate

Description	Pay Rate
Line Haul Rate per Mile	\$.65
Line haul Spiff	negotiated each trip*
Minimum Line Haul	\$155
Line Haul rate per mile with tow vehicle	\$.85

*line haul spiff will vary per trip based upon delivery region. Line haul spiff will be confirmed and agreed upon either verbally or written per each contract.

Tow Car

Many drivers opt to own a tow car.

Fuel

We reimburse all fuel and DEF purchases used to deliver vehicles, whether you pay cash or purchase the fuel on credit and submit a receipt.

Reimbursements

We reimburse all tolls, fuel, layovers, permits, and incidental repairs such as bulbs, wipers, fuses, oil, etc with submitted receipts.

Advances

Trip advance available, fuel card program.



MORE ABOUT PAY

Settlement Periods- Pay is processed weekly. All paperwork received by noon on Friday will pay the following Friday. We offer payment by direct deposit.

Very Important! - In order for your settlement to be processed by our accounting department we must receive the following:

- Completed Bill of Lading
- Daily Hours of Service Logs for all units-including all on duty, off duty, previous seven days, etc.
- Completed trip reports
- Fuel Receipts (with trip envelope)
- Receipts for reimbursable expenses
- Completed Accident reports (If applicable).

*** Incomplete paperwork will be returned to you for completion and can cause delay in processing-No Exceptions.**

As an Independent Contractor you will pay for ALL of your own necessities, such as:

- Food and hotel
- Driving infractions and fines.
- The transportation to and from the truck
- Road service on vehicles that run out of fuel. Or DEF (Sometimes the fuel gage does not work, so it is your responsibility to stick the tank/ estimate the MPG.)

TRUCK DRIVER TAX DEDUCTIONS

The IRS allows truck drivers to deduct “ordinary and necessary” business expenses. This can vary even on an individual level, but some expenses are generally accepted.

- Truck Maintenance

If you pay out-of-pocket for truck maintenance and supplies, you may be able to deduct these costs. These expenses can include everything from oil changed or new tires to washer fluid and cleaning supplies. Keep in mind that double-dipping is taboo. If your lessor reimburses you, you cannot deduct it.

- Union or Professional Association Fees

If you pay fees as part of a union or trucking industry organization, you can deduct them from your taxable income.

-Uniforms/Clothing

Uniforms are deductible, but only if they are required and your lessor does not pay for them. This includes specialized work gear like protective gloves, goggles or boots. Cleaning expenses for your clothing are also deductible when you are away from home.

- Hotels

- Electronic Devices

If you have a cell phone that you only use for work, you can deduct associated costs from your tax return. GPS units and CB radios are also deductible.

- Travel Expenses

As long as you have a tax home, you can deduct expenses for overnight stays, including hotel rooms and per diem expenses. The standard mean allowance varies by location. However, truckers can take a higher special meal allowance because of the Hours of Service regulations. Check IRS Publication 1542 for current amounts.

- Work Related Fees

Several work related fees are tax deductible. They include, but are not limited to

- Drug testing fees
- Driver's license renewal fees
- DOT physical exams
- Sleep apnea study costs

Tax Advantages:

At year end we will issue a 1099 for all gross payments paid to you. Most expenses on the road are tax deductible with receipts . The IRS does allow up to \$63 per diem for meal and incidentals or \$189 for lodging, meals, and Incidentals, and 57.5 cents per mile tow car mileage deduction. (2017) Check with your tax preparer about the details of these and other deductions you may be entitled to such as phone bills, internet, home office deduction, and miscellaneous office equipment.

Links:



DRIVER PAY EXAMPLES

Driver Load Examples -Base Pay

Forest VA to Livermore, CA	2738.6 miles
Base pay at \$0.65 /mi	\$1780.09
Air Assistance paid	<u>\$150.00</u>
	\$1930.09 driver pay

Watertown, SD to Jacksonville, FL	1621.9 miles
Base pay at \$0.65/mi	\$1054.24
Car rental Assistance paid	<u>\$115.00</u>
	\$1169.24 driver pay

Kansas City, MO to Cranberry Township, PA	864.8 miles
Base pay at \$0.65/mi	\$562.12
Car rental Assistance Paid	<u>\$ 75.00</u>
	\$ 637.12 driver pay

Lee's Summit, MO to Nashville, TN	552.5 miles
Base pay at \$0.65/mi	\$359.13
Car rental Assistance paid	<u>\$ 75.00</u>
	\$434.13 driver pay

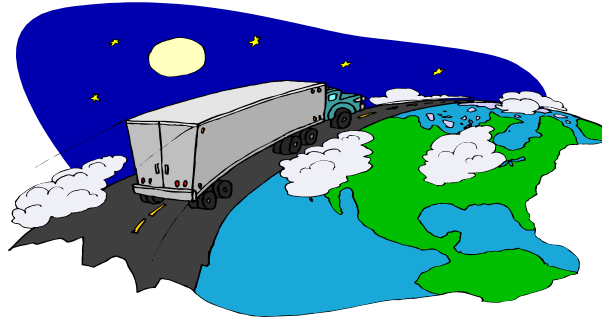
Driver Load Examples- Tow Car

Lee's Summit, MO to Nashville, TN	552.5 miles
Base Pay at \$0.65/mi	\$359.13
Tow Car bonus \$0.20/mi	<u>\$110.50</u>
	\$469.63 driver pay

Watertown, SD to Andalusia, AL	1404.0 miles
Base Pay at \$0.65/mi	\$912.60
Tow Car bonus \$0.20/mi	<u>\$280.8</u>
	\$1193.40 driver pay

Watertown, SD to Jacksonville, FL	1621.9 miles
Base Pay at \$0.65/mi	\$1054.24
Tow Car bonus \$0.20/mi	<u>\$324.38</u>
	\$1378.62 driver pay





COMMON QUESTIONS

How does dispatch work?

At least once per day the office generates a list of pending moves. This list is emailed to all drivers. Simply contact dispatch via telephone and choose the trip you want. Dispatch is assigned on a first come first serve basis and changes daily.

Do you have a minimum activity policy?

We ask contractors complete at least one (1) trip every 30 days with a total of 1,000 miles, or we will cancel your contract. You may be eligible to reapply.

Where will I deliver to?

We are busy year round serving all 48 states and Canada. Drivers are expected to deliver to any of the 48 states. This ensures the best service to our customers.

What is your dress code?

We do not have a standard dress code. We expect you to have groomed hair and recently bathed (time spend in a hot vehicle can produce body odor, please manage your hygiene accordingly). The image you project reflects on you, Driveaway USA, Inc and the customer you are delivering for.

Do I need a cell phone, lap top computer, or a smartphone?

You will need a cell phone. You can purchase a prepaid phone at a low price at almost any Wal-Mart, Target and K-Mart stores. You do not need a lap top, but many drivers find smartphones to be convenient for log apps, email, and paperwork submission.

Do I need to log empty miles?

No, upon the delivery of a unit DOT will allow you to go off duty until your next trip, however, you are required to submit all off-duty logs to the company.

Can I get two loads that run together?

There are many times when dispatch will have multiple units to be delivered to the same destination.

Are there round-trip trips?

Yes, we occasionally have round-trip options. You will need to check with the dispatcher to arrange round-trips.

Independent Contractor Pay Comparison Sheet

April 2017 Survey

	Driveaway USA 816.525.8800	Bennett Driveaway 800.866.5500	Team Driveaway 913.825.4776	Truck Movers 816.861.5444	Quality Driveaway 574.642.2000
Pay	\$.65 per mile	50%-65% line haul pay/ Pay varies by customer	\$.67 per mile	Used units \$.65/ mile new units \$.75 mile	\$.43-\$.65 per mile
Fuel	Exact fuel cost Reimbursed	Fuel surcharge or fuel depending on customer	*fuel surcharge	*fuel surcharge	Fuel surcharge \$.17-\$.20/mile
Tow Car Bonus	\$.20 per mile	No details	No details	No bonus	No details
Permits/Tolls	Reimburse all	No details	No details	No pay	No Indiana tolls
Transportation	Pay portion of transportation, amount will vary by locality	No details	No details	No pay	No details
Lodging/food	No	No	No	No	No
Escrow Deposit	No	\$1000 deposit	No details	Deposit required up to \$1500	No details

*fuel surcharge will vary, it may or may not be equal to actual fuel expense. Call competitor for details.

Driving for other Driveaway companies is encouraged but not required. It helps to limit deadhead miles and is beneficial to the driver. Other companies to consider:

Mamo - 888.668.6885

AAA Interstate– 303.232.1522

Auto Driveaway 913.381.2125

ATC 866.636.9540

Cold Iron– 765-962-9100

Dependable Transport 417.621.0104

Trible G Driveaway– 405.386.5493

Noah Transport– 909.790.3888

